Au Co Rattan - Bamboo Export Enterprise

**Contact name for Sales and Marketing**: Nguyen Thi Phu My

**Address**: Au Co rattan-bamboo exportation company

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**Email**: aucorattan@dng.vnn.vn

**Website URL**: http://aucorattan.com.vn

**Town/City**: Nui Thanh District

**Province/State**: Quang Nam

**Country**: Vietnam

**Foreign Language**: English ☑, French ☐

**Established in**: 26/03/1999

**Number of employees**: > 500

**Member of (Networks, Associations, etc.)**: Vietcraft, Vietnam Rattan Network
Quang Nam Rattan, Bamboo Ass.

**Business type (Manufacturer, Trade, etc)**: Manufacturer

**Total annual sales volume (in US$)**: 1 million (2009)

**Legal status of the company**: Limited company, Cooperative, Production group, etc

**Closest port to the company**: Danang

**Does your company have an exportation license?** Yes ☑, No ☐

**Cleaner Production: Does your company apply CP techniques?**
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.

**Certification**: FSC-CoC certification by the end of 2011

**Brief description of activities and scope of business**:

Au Co enterprise is of medium-sized one with direct executive mechanism. There are separate sectors namely marketing, production organization, monitoring of different stages along the processing chain. Storage house and workshop are of 4,000 m2. Total area of the enterprise is up to 2 ha.
## PRODUCTS AND SERVICES

<table>
<thead>
<tr>
<th>Products</th>
<th>Rattan species</th>
<th>Origin/Area of rattan (province, district)</th>
<th>Quantities (tons/m³/canes)</th>
<th>Delivery time</th>
</tr>
</thead>
</table>
| Tables & chairs, sofa, handbags, chauffer, etc. | *Calamus polanei*  
*Daemonoroph polanei* | Quang Nam, Quang Ngai and Kon Tum provinces | 1,000 tons/year | According to product quantity. From 2 to 3 months |

## EXPERIENCES AND REFERENCES

**List references:**

- Dona Bochang Rattan Wood Company, Bien Hoa, Dong Nai Province
- Teng Tian Furniture Meg Co., Ltd, Dong Xoa Town, Binh Phuoc Province
- Rafaxco Nha Trang, Ving Long Import-Exportation, Commerce and Production Company

Sustainable Rattan Production; EC/SWITCH-Asia in cooperation with WWF Austria