



# COMPANY PROFILE

## Bamboo Nature Co., Ltd

### COMPANY DATA

Contact name for Sales and Marketing	Mr. Tran Quoc Khang V. director		
Address	Phuoc Thai Village, Thai Hoa Hamlet, BD Province, Vietnam		
Phone	0650 3626 050/51		
Fax	0650 3658 146		
Email	bb@bamboonature.com.vn		
Website URL	www.bamboonature.com.vn		
Town/City	Binh Duong		
Province/State	Binh Duong		
Country	Vietnam		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other -----		
Established in	1994		
Number of employees	350		
Member of (Networks, Associations, etc.)	HAWA ,INBAR (application under review),		
Business type (Manufacturer, Trade, etc)	Manufacturer		
Total annual sales volume (in US\$)	1.9 million		
Legal status of the company	Ltd.		
Closest port to the company	Ho Chi Minh Port		
Does your company have an exportation license? Please tick the applicable box	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
<b>Cleaner Production: Does your company apply CP techniques?</b>			
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification:	Status of certification:	Targeted date for certification:
	FSC-CoC <input type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input checked="" type="checkbox"/> ----- ISO 9100-2008	Holder <input checked="" type="checkbox"/> Applicant <input type="checkbox"/>	-----



### Brief description of activities and scope of business:

Bamboo Nature has stably increased the production quantity together with the quality. we are self-supplied up to 70% of raw material sources thanks to 400 ha of bamboo plantation area. We will have expanded our plantation area to 1100 ha in 2015, of which 110 ha will be for rattan. Our main products cover indoor and outdoor furniture such as tables, chairs, shelves, cabinets, screens and bar counters made from bamboo and rattan. Bamboo Nature offers not only high quality but also "green quality" products. Our biggest market is Europe, which accounts for about 80% of our sell volumes. Besides, America, Australia and Japan are our regular clients as well.

**PRODUCTS AND SERVICES**

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m <sup>3</sup> /canes)	Delivery time
Chair	<i>Daemonoroph sp. ad Calamus sp.</i>	Khanh Hoa province	400 tons	45 days
Cabinet	<i>Daemonoroph sp. ad Calamus sp.</i>	Quang Ngai province		
Bar counter	<i>Daemonoroph sp. ad Calamus sp.</i>	Laos		

**EXPERIENCES AND REFERENCES**

**List references:**

We have about 15 years of developing and manufacturing indoor and outdoor furniture as well as handicraft products from bamboo and rattan.

- Metro
- Siplec
- Moia
- Arena

