# Bounthom Rattan Handicraft

**Contact name for Sales and Marketing**
Mrs Bounthom Silalux  
Mrs Daomany (Linch)

**Address**
Sisomseun, Sikhottabong District

**Phone**
+856 21 217462; +856 20 22 12390

**Fax**

**Email**
bounthom@yahoo.com  
daomany@hotmail.com

**Website URL**

**Town/City**
Vientiane Capital

**Province/State**
Vientiane Capital

**Country**
Laos

**Foreign Language**
- English [ ]  
- French [x]  
- Other [ ]

**Established in**
1994

**Number of employees**
5

**Member of (Networks, Associations, etc.)**
Lao Rattan and Bamboo Sustainable and Processing Group

**Business type (Manufacturer, Trade, etc)**
Rattan Handicraft

**Total annual sales volume (in US$)**
10,000

**Legal status of the company**
Private SME

**Closet port to the company**
Bangkok/Thailand and Da Nang/Vietnam

**Does your company have an exportation license?**
Yes [ ]  
No [x]

**Cleaner Production: Does your company apply CP techniques?**
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.

**Certification**
Please tick the applicable box

<table>
<thead>
<tr>
<th>Type of certification:</th>
<th>Status of certification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>FSC-CoC</td>
<td>Holder</td>
</tr>
<tr>
<td>Fair Trade</td>
<td>Applicant</td>
</tr>
<tr>
<td>Other</td>
<td></td>
</tr>
</tbody>
</table>

**Targeted date for certification:**
FSC/CoC certification targeted for 2011

**Brief description of activities and scope of business:**
Bounthom Rattan Handicraft is a family business which produces high quality rattan furniture. The company makes their own design for the products and conceive special design drawings for their customers.
### Products and Services

<table>
<thead>
<tr>
<th>Products</th>
<th>Rattan species</th>
<th>Origin/Area of rattan (province, district)</th>
<th>Quantities (tons/m³/canes)</th>
<th>Delivery time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sofa</td>
<td>Calamus poilanei&lt;br&gt;Calamus tetradactylus</td>
<td>Vientiane, Bolikhamxay, and Xiengkhuang Provinces</td>
<td>1000 canes per year</td>
<td>2 weeks</td>
</tr>
<tr>
<td>Bed</td>
<td>Idem</td>
<td></td>
<td></td>
<td>1 week</td>
</tr>
<tr>
<td>Bar</td>
<td>Idem</td>
<td></td>
<td></td>
<td>10 days</td>
</tr>
<tr>
<td>Dinning Table</td>
<td>Idem</td>
<td></td>
<td></td>
<td>1 week</td>
</tr>
</tbody>
</table>

### Experiences and References

**List references:**

- Novotel Hotel (Vientiane); Thanongsinh Guesthouse, Haisoke Guesthouse

---

Sustainable Rattan Production; EC/SWITCH-Asia in cooperation with WWF Austria