



WORLD WIDE FUND FOR NATURE
HEAD OFFICE, FEROZEPUR ROAD LAHORE

REQUEST FOR PROPOSAL
FOR
COTTON GMO & PESTICIDE RESIDUE TESTING 2025-2026

1. Introduction:

WWF-Pakistan under National Competitive Bidding ("NCB") has a requirement for the services of one qualified contractor to provide services for the GMO & Pesticide Residue testing of Cotton Crop samples for year 2025 and 2026.

2. Submission of Bids

The bidder shall submit the technical and financial proposals in a single sealed envelope, clearly mentioning the following on the envelope:

- Title of Procurement: **GMO & Pesticide Residue testing of Cotton samples**
- Purchaser Address as mention in 2.3

2.1 Only one rate should be quoted for the item and a bidder must avoid giving any alternate quote.

2.2 Quotation must be typed or written in indelible ink and should be signed by an authorized representative, without a signature on Form of Quotation, the quotation shall not be considered further. All pages of the submitted quotation(s) where entries or amendments have been made, should be signed or initialed by the person signing the quotation.

2.3 A bidder shall submit Price Quotation, on their letterhead, duly signed, stamped by hand on Sealed envelope. The quotation should be addressed and delivered to the following official named at the address mentioned underneath:

Purchaser's Address : Assad Ullah
Head Procurement and Consultancies
WWF-Pakistan
Inside Ali Institute of Education, Ferozepur Road
Lahore, P.O Box 5180

Telephone : +92 42 111 993 725
Email : assadullah@wwf.org.pk

For any queries, please write to: Umer Tariq: utariq@wwf.org.pk

Cc: Assad Ullah: assadullah@wwf.org.pk
Ahsan Raza araza@wwf.org.pk
Hafiz M. Bakhsh mbaksh@wwf.org.pk

2.4 The Sealed Bid(s) should reach to authorized official, at the address indicated herein above, by or before "Date: **03 October 2025** , Time: **5:00 PM** ".



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3. Requirements:

The Bidder must comply with the following eligibility requirements through documentary evidence, to be submitted along with their Quotation:

3.1 General Requirements

- a) Possess a valid business address and operational office/shop in Pakistan.
- b) Be a legally registered business entity capable of undertaking contracts under Pakistani law.
- c) The Bidder must provide CDR/ **Bank guarantee** of **03%** of the bid Value.

3.2 Taxation Compliance

- a) Valid Income Tax Registration (NTN Certificate).
- b) Valid Sales Tax Registration (STRN Certificate).
- c) Proof of active taxpayer status with the Federal Board of Revenue (FBR) for both income and sales tax (Active Taxpayer List).

3.3 Legal and Regulatory Compliance

- a) Valid registration with the Securities and Exchange Commission of Pakistan (SECP).

3.4 Experience and Global Standing

- a) A minimum of five (05) years of proven experience in agricultural commodity testing services.
- b) The company/lab must demonstrate a global presence and be recognized as a reputable international entity in the field of agricultural inspection and testing.

3.5 Technical Accreditations & Professional Affiliations

- a) Active Registration or Accreditation by PNAC (Pakistan National Accreditation Council).

3.6 Approved with the following international bodies:

- a) GAFTA (Grain and Feed Trade Association) – as Superintendent, Analyst, and Fumigator.
- b) TIC Council, Belgium.



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3.7 Accredited for food and agricultural commodity testing, including but not limited to:

- a) ISO/IEC 17025 – General requirements for the competence of testing and calibration laboratories.
- b) ISO/IEC 17020 – Requirements for operation of various types of bodies performing inspection.
- c) ISO 9001 (LRQA Certified) – Quality Management System.
- d) GMO Testing Accreditation under ISO-GMO and IWA 32 Protocol (which falls under ISO/IEC 17025).
- e) Pesticide Residue Testing (**Covers 380+ chemical elements detection**)

3.8 Sustainability & Organic Certification

- a) Approved lab from GOTS (Global Organic Textile Standard)
- b) Successfully qualified for GMO testing in accordance with ISO IWA 32:2019 protocol under the globally recognized ISO IWA 32:2019 proficiency testing initiative.

3.9 Additional Certifications and Recognitions

- a) Any other relevant national or international certifications, affiliations, or memberships that strengthen the bidder's qualification may also be submitted with appropriate documentary evidence.
- b) A bidder shall be selected as per the lowest evaluated responsive quotation(s)
- c) provided such bidder meets the qualification/eligibility requirements, referred to above.

4. Additional Documentations:

Following additional documents are required and would be used for Technical/ Financial Evaluation:

- a) Signed/Stamped copy of this RFP
- b) Technical proposal as per Technical Specification at Annex-A
- c) Financial proposal with unit rates and total cost of work (Cost must be exclusive of all taxes) as per Annex-B – Applicable Taxes must be mentioned separately
- d) Company Profile
- e) Details of Brand/Leaflets/Brochures

5. Validity of Bids:

Bids shall remain valid until the award of the contract (1st Jan 2025 to 31st Dec 2025) from the date of submission of the quotation, which may be extended based on mutual discussion. A bid valid for a shorter period may be Consider as nonresponsive.



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6. Procuring agency rights.

WWF-Pakistan reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids at any time prior to contract award, without thereby incurring any liability to the affected Bidder or bidders. The Procuring agency will inform the affected Bidder or bidders of the grounds for the procuring agency's action, if so requested, but the procuring agency shall not be required to justify the grounds.

- 6.1 Any bidder, if found engaged in corrupt or fraudulent practices (including collusion/pooling will be declared ineligible either indefinitely or for a stated period of time.
- 6.2 WWF-Pakistan also reserves the right to increase, decrease, delete or modify quantity to be Tested/delivered before issuance "Procure/Supply Order" to "Lowest Evaluated Bidder."

Umer Tariq

Coordinator Supply
Chain & External Links,
Organic Cotton Projects,
Food & Agriculture
WWF-Pakistan



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Annexure A

Technical Specifications/Terms of Reference

i) Following are the detailed Technical Specification and TORs:

Sr. Nr	Type of Test / Service	Testing parameters	Test Specification
(i)	Cotton Plant parts	GMO testing	Cotton GMO testing under IWA-32 Protocol
(ii)	Cotton Plant parts	Pesticides Residue Testing	Cotton Pesticides residue testing
(iii)	Cotton Seed	GMO testing	Cotton seed GMO testing under ISO / General Method
(iv)	Courier/transportation charges (If applicable)	Samples sent for international labs for testing	Cotton plants parts transportation to international labs for Pesticides residue testing
(v)	Phyto sanitary Certification Charges (If Applicable)	Phyto sanitary certificate for cotton Samples	Phyto sanitary certification to send cotton samples to international labs (Under Govt. rules and regulation)

Notes:

- i- The service provider shall be responsible for collecting, Analysing/ testing the cotton samples, and sharing the reports as per agreed procedures
- ii- The Service Provider shall conduct all testing strictly in accordance with the requirements specified herein and internationally recognized standards, ensuring that all results are accurate, authentic, and reliable.
- iii- The Service Provider shall be fully responsible for error-free testing and reporting, and shall furnish the final reports in accordance with the agreed procedures, subject to review and acceptance by the Purchaser's Review Committee.
- iv- Delivery/Implementation Timelines for this project is 2-years from **(1st Jan 2025 to 31st Dec 2026)**



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Annexure B

Format of Financial Proposal

i) Financial Proposal for required Goods/Services as per following details:

Sr. No.	Commodity	Testing Parameter	Jan-25 to Dec-25	Jan-26 to Dec-26	Unit Rate Without Taxes	Total without taxes
(i)	COTTON SEED	ISO Method	67	67		
(ii)	COTTON PLANT PARTS/ SEED COTTON	GMO-IWA-32(1-4 samples)	52	49		
(ii)	COTTON PLANT PARTS/ SEED COTTON	GMO-IWA-32(5-10 samples)	122	124		
(iv)	COTTON PLANT PARTS/ SEED COTTON	GMO-IWA-32 (10 and above)	111	114		
(v)	COTTON PLANT PARTS/ SEED COTTON	PESTICIDE RESIDUE	224	238		
(vi)	DHL CHARGES	BULGARIA	38	43		
(vii)	PHYTO CERTIFICATI ON CHARGES	Nr. PHYTO CERTIFICATE	40	41		
Total			654	676		
Grand Y1 and Y2			1330			
Sub Total without taxes						
GST %						
Grand Total without all taxes						



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Payment Terms:

Following Payment, the terms shall be followed:

- a) Vendor shall submit CDR/ **Bank guarantee** of **03%** of the total value of the service agreement.
- b) Payment(s) shall be processed **only upon successful completion, verification, and acceptance** of testing reports, as per the service agreement and approved by the Technical lead of WWF-Pakistan.
- c) The request(s) for payment shall be made to WWF-Pakistan in writing on **Monthly Basis**, accompanied by:
 - a valid invoice,
 - original delivery challans, and test reports,
 - a completion/acceptance/ E-mail acknowledgement issued by the Purchaser's authorized representative.
- d) The currency of payment shall be **Pakistani Rupees (PKR)**.
- e) All applicable taxes shall be deducted at source as per the laws of the Government of Pakistan.
- f) Payments shall be made within **thirty (30) days** from the date of submission of complete, verified, and acceptable documentation as per Clause (c).
- g) Procuring agency reserves the right to withhold or deduct payments in case of incomplete, erroneous, or non-compliant reporting/testing until the issue is rectified to the satisfaction.