



COMPANY PROFILE

Duc Phong Company Limited

COMPANY DATA

Contact name for Sales and Marketing	Mr. Dang Cong Thang Pham Hong Phuc		
Address	Lot 15 Nghi Phu Small Industrial Zone - Vinh city – Nghe An province		
Phone	+84 0383 518 459		
Fax	+84 0383 518448		
Email	ducphongcom@hn.vnn.vn		
Website URL	www.ducphong.com.vn		
Town/City	Vinh		
Province/State	Nghe An		
Country	Vietnam		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other -----		
Established in	2003		
Number of employees	60 (exclude 2000 people at village level)		
Member of (Networks, Associations, etc.)	VCCI; Small and medium size enterprise association of Nghe An province		
Business type (Manufacturer, Trade, etc)	Production and business of rattan and bamboo fine art & handicraft items for export		
Total annual sales volume (in US\$)	10 million		
Legal status of the company	Limited company		
Closest port to the company	Cua Lo and Hai phong		
Does your company have an exportation license? Yes <input checked="" type="checkbox"/> Please tick the applicable box No <input type="checkbox"/>			
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification: FSC-CoC <input type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input checked="" type="checkbox"/> -----ISO9001-----	Status of certification: Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	Targeted date for certification: ISO9001 ----- certification by the beginning of 2011



Brief description of activities and scope of business:

To plant trees for materials ==> processing ==> supplying materials to trade villages ==> collecting products ==> completing products for export
 Besides company has a vocational training center for regularly training of vocations for labors at localities. After that these labors are supplied with materials for production. Their products are collected by our company. Our company uses all labors trained.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Rattan trays of various kinds	<i>Daemonoroph polanei</i>	In Nghe An province	300 tons	Regularly
	<i>Calamus tetradactylus</i>	In Nghe An province	100 tons	Around the year

EXPERIENCES AND REFERENCES

List references:
Japanese and European customers

