



# COMPANY PROFILE

## Hiep Hoa Enterprise

### COMPANY DATA

<b>Contact name for Sales and Marketing</b>	Pham Ngoc Tam		
<b>Address</b>	1, Ly Thai To, Thai Binh, Vietnam		
<b>Phone</b>	+84 36 373 8472		
<b>Fax</b>	+84 36 373 0340		
<b>Email</b>	mtd_tb@hn.vnn.vn		
<b>Website URL</b>	http://hiephoarattan.com		
<b>Town/City</b>	Thai Binh		
<b>Province/State</b>	Thai Binh		
<b>Country</b>	Vietnam		
<b>Foreign Language</b>	English <input checked="" type="checkbox"/>	French <input type="checkbox"/>	Other <input type="checkbox"/>
<b>Established in</b>	2000		
<b>Number of employees</b>	150		
<b>Member of (Networks, Associations, etc.)</b>	Vietcraft		
<b>Business type (Manufacturer, Trade, etc)</b>	Production & Trade		
<b>Total annual sales volume (in US\$)</b>	1 million		
<b>Legal status of the company</b>	Private Enterprise		
<b>Closest port to the company</b>	Hai Phong		
<b>Does your company have an exportation license?</b>	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	
Please tick the applicable box			
<b>Cleaner Production: Does your company apply CP techniques?</b>			
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
<b>Certification</b> Please tick the applicable box	<b>Type of certification:</b>	<b>Status of certification:</b>	<b>Targeted date for certification:</b>
	FSC-CoC <input type="checkbox"/>	Holder <input type="checkbox"/>	ISO 9100-2008 certification by the end of 2011
	Fair Trade <input type="checkbox"/>	Applicant <input checked="" type="checkbox"/>	
	Other <input checked="" type="checkbox"/> ISO 9100-2008		



### Brief description of activities and scope of business:

Land area: 12,000 square meter  
 Factory: 8,000 square meter.  
 Legal Capital: 5 billions VND  
 Capable: 20-30 cont / month  
 We manufacture and export rattan products to: Taiwan, Japanese, Korea, Spain, Germany, Russian

**PRODUCTS AND SERVICES**

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m <sup>3</sup> /canes)	Delivery time
Rattan core product (basket, tray, bin, bag, hamper.....)	<i>Daemonoroph polanei</i>	Hue, Danang, Quangnam Provinces	15 ton/month	30 days
Coil product	<i>Daemonoroph polanei</i>	Hue, Danang, Quangnam Provinces	3 ton/month	30 days
Basket frame and rattan furniture	<i>Calamus playacanthus</i>	Hue, Danang, Quangnam Provinces	2 ton/month	30 days

**EXPERIENCES AND REFERENCES**

List references:  
 Vinh Long Co.,  
 Haprosimex Co.

