**COMPANY PROFILE**

**Khun Bunlaing Rattan Handicraft**

**Contact name for Sales and Marketing**
Mrs. Khun Naren
Sales and Marketing Manager

**Address**
No.T9, Sothearos Blvd, Sangkat Tonle Basac, Khan Chamkamorn

**Phone**
+855 -12 738 889; +855 -12 915 704

**Email**
khunthan@rattancambodia.com

**Website URL**

**Town/City**
Phnom Penh

**Province/State**
Phnom Penh

**Country**
Cambodia

**Foreign Language**
English [✓] French [ ]

**Established in**
1987

**Number of employees**
52

**Member of (Networks, Associations, etc.)**
Member of Rattan Association of Cambodia (RAC)

**Business type (Manufacturer, Trade, etc)**
Manufacturer and Trader

**Total annual sales volume (in US$)**
60,000 (2009)

**Legal status of the company**
Private Company

**Closest port to the company**
Phnom Penh International Port

Does your company have an exportation license? Yes [✓] No [ ]

**Cleaner Production: Does your company apply CP techniques?**
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.

<table>
<thead>
<tr>
<th>Certification</th>
<th>Please tick the applicable box</th>
<th>Type of certification:</th>
<th>Status of certification:</th>
<th>Targeted date for certification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>FSC-CoC</td>
<td>[✓]</td>
<td>Holder</td>
<td>[✓]</td>
<td>At the end of 2010</td>
</tr>
<tr>
<td>Fair Trade</td>
<td>[✓]</td>
<td>Applicant</td>
<td>[✓]</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Brief description of activities and scope of business:**
Khun Bunlaing Rattan Handicraft is a local based medium-sized enterprise in Cambodia that has experience in operating rattan business of more than 23 years with supplying Semi and Finished Product as below:

a) Semi Products: Rattan Core
b) Finished Products: All type of rattan furniture products: sofas, tables, arm chairs, beds, closets, cupboards, office products and other product items.
c) Local Market Clients: Hotels, Guest Houses and Restaurants.
<table>
<thead>
<tr>
<th>Products</th>
<th>Rattan species</th>
<th>Origin/Area of rattan (province, district)</th>
<th>Quantities (tons/m³/cane)</th>
<th>Delivery time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rattan furniture and Rattan semi-finished-product</td>
<td>Korthalsia bejaudii, C.palustris, Daemonorops jenkinsiana, Calamus rudentum</td>
<td>Preah Sihanouk Province and other potential rattan areas in 24 Cities/Provinces of Cambodia</td>
<td>10-15 tons/year</td>
<td>45 days</td>
</tr>
</tbody>
</table>

List references:
Hotel: Sokha Angkor (Siem Reap Province), Sokha Phnom Penh, Soriya Beer Garden…etc
Restaurant: Bopha Cheayden Restaurant