

COMPANY PROFILE

Soubine Rattan Furniture

COMPANY DATA

Contact name for Sales and Marketing	Mr Soubine Thinchampa		
Address	House 03 Unit 02, Ban Thaphanangxay Sissatanak District		
Phone	+856 21 314 250; +856 20 5531 7736		
Fax			
Email			
Website URL			
Town/City	Vientiane Capital		
Province/State	Vientiane Capital		
Country	Laos		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Thai</u>		
Established in	1983		
Number of employees	5		
Member of (Networks, Associations, etc.)	Lao Rattan and Bamboo Sustainable and Processing Group; Wood Furniture Association		
Business type (Manufacturer, Trade, etc)	Manufacturer		
Total annual sales volume (in US\$)	17,000		
Legal status of the company	Artisan		
Closest port to the company	Bangkok/ Thailand and Da Nang/Vietnam		
Does your company have an exportation license? Please tick the applicable box	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification: FSC-CoC <input checked="" type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input type="checkbox"/>	Status of certification: Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	Targeted date for certification: FSC/CoC certification targeted for 2011



Brief description of activities and scope of business:

Soubine Rattan Furniture creates designed rattan products for different international customers. It can create any new design according to the demand. Soubine also has a branch in France, Lyon.

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Chair	<i>Calamus poilaner</i> <i>Calamus gracilis</i>	Bolikhamxay Province	1,000 big canes of <i>Calamus poilaner</i> and 5 tonnes of <i>Calamus gracilis</i> per year	2 weeks (design)
Bed	Idem	Idem		4 days (simple model)
Table	Idem	Idem		1 day
Special oder	Idem	Idem		1 month

EXPERIENCES AND REFERENCES

List references:

Apsara Hotel, Mekong View Restaurant in Luang Prabang.

